# Ekoenergetyka secures 37% of the E-Bus charging market in Benelux, accelerating zero-emission public transport

Ekoenergetyka, a leading European EV charging infrastructure provider, has secured 37% of the e-bus charging market in the Benelux region, ranking second among the top three companies driving the electrification of public transport. Key projects include a long-standing partnership with De Lijn, one of the region's largest e-bus operators, and a major rollout with Hansea, Belgium's leading private public transport operator, together accelerating the shift to zero-emission mobility across the region.

# Strategic partnership with De Lijn

One of the company's most significant projects in the region is its long-standing partnership with De Lijn — one of the two leading e-bus operators in Benelux, managing a fleet of approximately 500 vehicles, representing 15% of the region's 3,300 electric buses. In early 2024, <u>De Lijn placed an order worth €24.2 million for charging stations from SPIE-Ekoenergetyka</u>. This order marks another important milestone in the Flemish public transport operator's journey to achieve fully emission-free operations by 2035.

Ekoenergetyka and SPIE have a proven track record of successful collaboration. Since 2020, the two companies have worked together to design, deliver, and maintain charging infrastructure across the Flemish Region of Belgium. This long-term cooperation has resulted in the deployment of advanced charging solutions across key De Lijn depots, including Leuven-Noord, Sint-Niklaas, Kortrijk, Bruges, and others.

"Our numerous joint projects are the best proof of the quality of our solutions and a sign that the transition to emission-free public transport is already becoming a reality. Our charging infrastructure meets local requirements and is compatible with all electric buses available on the market," said **Marcin Krawczyk**, Regional Sales Director in Ekoenergetyka-Polska S.A.

Building on this foundation, in October 2022, SPIE-Ekoenergetyka received an additional order for 247 charging stations for De Lijn depots. All these chargers have been delivered across Kortrijk, Brugge, Genk, Deurne, Mechelen, and Hasselt.

At the end of 2023, De Lijn launched a new tender for up to 1,600 charging stations, awarded jointly to SPIE-Ekoenergetyka and one more supplier. Under the framework agreement, Ekoenergetyka will deliver nearly 300 charging stations directly, while the rest will be allocated through mini-competitions between the two suppliers. In the latest round, Ekoenergetyka was awarded 64 chargers for two locations.

So far, under this contract, Ekoenergetyka has delivered 103 chargers to three major depots:

- Genk Link Charger 500 kW
- Hasselt 68 Axon Side chargers (120 and 150 kW)
- Sint-Niklaas 34 Axon Side chargers (120 and 150 kW)

Up to now, Ekoenergetyka has delivered charging infrastructure with a capacity of around 38 MW, with nearly 40 MW more currently in progress.

# Expanding Belgium's E-Bus ecosystem with Hansea

Beyond its work with De Lijn, Ekoenergetyka is accelerating Belgium's electric transition in partnership with Hansea — one of the country's largest private bus operators. Hansea operates a diversified fleet of more than 1,340 vehicles, with public transport as a major activity alongside other mobility services. Today, over 375 of these buses are zero-emission, representing approximately 28% fleet electrification.

Following a <u>contract covering nearly 300 outputs</u>, the partnership has entered a new phase with an ambitious infrastructure rollout spanning 15 locations across Belgium. Ekoenergetyka installed 160 chargers, featuring:

- 114 units of <u>Axon Easy</u>, Ekoenergetyka's reliable, compact, fast charger for depot operations.
- 7 high-power <u>Axon Side DLBS</u> power units paired with satellites, including SAT 400 units and SAT BOX configurations, offering scalable, fleet-ready fast charging.

"This new phase of our cooperation with Hansea reflects our shared ambition to create robust, future-proof charging ecosystems in Belgium," said **Marcin Krawczyk**, Regional Sales Director in Ekoenergetyka-Polska S.A.. "We are proud to continue supporting Hansea in delivering sustainable, zero-emission public transport for communities across the country."

## Ekoenergetyka at Busworld 2025

Ekoenergetyka will showcase its E\_Bus solutions at Busworld 2025 in Brussels, where the company's international team will be available in Hall 3, booth 314a. This year, the spotlight will be on the **new generation of Axon Easy** — Ekoenergetyka's best-selling all-in-one charger, now upgraded with the concept of improved **Cable Management System** (CMS). The redesigned CMS offers a 4-meter reach, intuitive and ergonomic handling, and stable cable guidance even in harsh weather conditions, significantly reducing wear and lowering service costs. Built from corrosion-resistant aluminum castings and featuring quick-swap modules, the new CMS ensures durability, easier maintenance, and maximum uptime for operators, while making everyday use more comfortable and safer for drivers.

Together with Axon Easy, Ekoenergetyka introduces the next-generation <u>SAT Box</u> refreshed and seamlessly aligned with the Axon product line. Compact and space-efficient, SAT Box provides high-speed DC charging for locations with limited ground space, such as depots, in-building installations, or gantry systems. Engineered for both buses and heavy-duty vehicles, SAT Box combines performance, safety, and flexibility, enabling operators to create scalable and efficient charging systems tailored to their infrastructure.

### About Ekoenergetyka Polska S.A.

Ekoenergetyka is a leading European manufacturer of high-power charging stations for electric vehicles. Founded in 2009 as a university research project, the company has become a key provider of fast-charging infrastructure for public transit operators and Charge Point Operators (CPOs) in more than 40 countries, across 3 continents. Backed by private equity fund Enterprise Investors, Ekoenergetyka is rapidly expanding its presence in the EV, E-Truck, and E-Bus sectors – delivering cutting-edge charging technology, scalable solutions, 24/7 service support and training combined with deep e-mobility sector knowledge for its partners, clients and the future of the electric mobility industry. This approach is strengthened by Ekoenergetyka's in-house software – ensuring smooth charger operation, remote diagnostics, dynamic load management, and system integration.

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### **About SPIE**

SPIE is a global leader in multi-technical services, offering comprehensive solutions in electrical, mechanical, and HVAC engineering, as well as energy and communication systems. With a presence in over 40 countries, SPIE provides innovative solutions to support sustainable development and improve quality of life.

### About De Lijn

De Lijn is the Flemish public transport company responsible for bus and tram services across Flanders, Belgium. Operating a fleet of more than 2,600 vehicles, it provides urban and intercity connections for millions of passengers every year. With over 500 electric buses, De Lijn is one of the two largest e-bus operators in the Benelux region. As a government-owned operator, De Lijn is committed to sustainable mobility and aims to achieve a fully emission-free fleet by 2035.

### **About Hansea**

Hansea is one of Belgium's leading private public transport operators, providing safe and sustainable mobility solutions across the country. With a network of more than 1,650 mobility experts operating from 21 locations, Hansea delivers daily transport for hundreds of thousands of passengers, covering over 55 million kilometers each year. The company manages a fleet of more than 1,340 vehicles, including over 375 zero-emission buses, and continues to invest in innovative, future-ready mobility. Committed to a greener future, Hansea is accelerating the transition to clean transport through continuous modernization of its fleet and operations.