

Ekoenergetyka signs distribution, service deals for EV charging stations in Germany, UK

Leading European provider of high-power charging stations to work with ADLER Smart Solutions, IONIUM and SWARCO

Munich, Sept. 5 2023 – Ekoenergetyka, a leading producer of high-power electric vehicle charging stations on the European market, announced three agreements with distributors and service partners as it continues expanding its offering for charge point operators (CPOs) around the continent.

Germany's ADLER Smart Solutions and IONIUM will distribute and service Ekoenergetyka's stations in their home market, while SWARCO Smart Charging and SWARCO Traffic Systems will do the same in the UK and several other leading European markets. Ekoenergetyka, based in Zielona Góra, western Poland, announced the agreements at IAA Mobility in Munich, the world's largest mobility event.

"These agreements will substantially expand our reach in the European market, and we're delighted that we'll be even closer to the customer," said **Ekoenergetyka CEO and Co-Founder Bartosz Kubik**. "We recognize that the high charger availability provided by our best-in-class post-sales service is what keeps clients loyal, and these agreements will help us ensure the best possible service level."

Established in 2009, Ekoenergetyka grew out of an academic research project; it now employs around 1,000 people and supplies 20% of Europe's charging stations for municipal buses. After capturing 80% of the high-power charging station market in its home country of Poland, and earning a reputation for reliability with customized infrastructure for public transit operators in cities such as Barcelona, Berlin and Paris, Ekoenergetyka is now expanding in the CPO market, offering off-the-shelf charging solutions backed by long-term service agreements.

After selling and installing its charging stations, Ekoenergetyka monitors them from its facility in Zielona Góra, near the Polish-German border about 200 km from Berlin. The company's advanced systems allow it to repair a substantial number of outages remotely, often before a report from the client; repairs that require a physical intervention are handled by the pan-European network of service providers that the partners announced today will join.

"This strategic alliance with Ekoenergetyka uniquely positions us at the intersection of clean energy and sustainable mobility, setting a new standard for sector coupling," said **ADLER Smart Solutions CEO Tajo Adler**. "As one of the German market leaders in holistic clean energy solutions we at ADLER Smart Solutions strive to broaden our impact, turning innovation in photovoltaics and mobility into integrated, real-world applications. Together, we're not merely responding to market needs; we're proactively shaping a more sustainable future for businesses and communities alike."



In addition to the manufacturing and service operation, Ekoenergetyka's headquarters in Zielona Góra includes laboratories for testing and for research and development, where its in-house teams are developing the next generation of chargers.

"This partnership with Ekoenergetyka underscores our dedication to innovation and sustainability, advancing our IONIUM One-Go™ Turnkey approach," said **Henrik Wichmann, Country Manager Nordics at IONIUM**. "By integrating their cutting-edge charging hardware, we are extending our commitment to provide scalable solutions for a greener future throughout Europe.

Ekoenergetyka's expansion drive is backed by Enterprise Investors, a leading Central European private equity fund, which took a significant minority stake last year. The fund has announced plans to invest more than €45 million in e-mobility projects.

"By combining the expertise of Ekoenergetyka's team with our own award-winning team, we are poised to deliver top-tier technology and service excellence," said **Anne Buckingham, Managing Director SIS at SWARCO Smart Charging**. "Our eBus & eTruck customers can confidently choose Ekoenergetyka's charging stations, backed by their cutting edge technology and best-in-class service operation."

English-language media contact:

Paweł Kozłowski

Aldgate Strategy Group

+48 601 957 807

pawel.kozlowski@aldgate.eu

About Ekoenergetyka:

Ekoenergetyka was founded in 2009, growing out of an academic research project by two friends from university. Today it is a leading producer of high-power charging stations for electric vehicles on the European market. Ekoenergetyka has provided charging infrastructure for public transit operators in major European cities including Barcelona, Berlin, Hamburg and Paris, and has 80% of its home market in Poland. Backed by an investment from leading Central European private equity fund Enterprise Investors, the company is now expanding rapidly in the market to supply charging stations to Charge Point Operators (CPOs), who provide services for individual drivers of electric vehicles.

About ADLER:

ADLER Smart Solutions is a German-based company specialising in renewable energy systems and sustainable mobility solutions. Founded in 2017 by Tajo Adler, the company has quickly established itself as a full-service provider in the B2B sector. Headquartered in Hamburg with additional locations in Dresden and Munich, ADLER Smart Solutions currently employs a team of over 130 dedicated professionals. The company focuses on the realisation of large-scale projects in the photovoltaic and electric vehicle charging infrastructure segments. As a full-service provider, the company places great value on customised solutions for its customers and thus makes an active contribution to the energy transition.

About IONIUM:

Established in 2020 and headquartered in Germany, IONIUM is at the forefront of advancing EV charging infrastructure for businesses. Our primary objective is to provide straightforward, efficient, and cost-conscious solutions. Our turnkey methodology encompasses all the essential components required for a successful electrification venture. This includes state-of-the-art charging hardware,



seamlessly integrated intelligent Charging Point Management solutions, expert installation services and comprehensive lifecycle management coverage spanning the entire European region.

About SWARCO Smart Charging:

SWARCO Smart Charging is committed to supporting the uptake of ultra-low-emission vehicles. It provides electric vehicle charging infrastructure and the system and services to support them, and has more than 12,000 charging points installed across the UK with an uptime of 99.1%. SWARCO Smart Charging is part of SWARCO – an international group providing the complete range of products, systems, services and solutions for road safety and intelligent traffic management to support the mobility needs of society and lower transport-related emissions.